



Q1 2018

Condensed Consolidated Interim Financial Statements

Critical Control Energy Services Corp.

March 31, 2018

NOTICE OF NO AUDITOR REVIEW OF CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

The accompanying unaudited condensed consolidated interim financial statements of the Corporation have been prepared by and are the responsibility of the Corporation's management.

The Corporation's independent auditor has not performed a review of these financial statements in accordance with the standards established by the Canadian Institute of Chartered Accountants for a review of condensed consolidated interim financial statements.

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As at (\$ thousands) - unaudited	Note	March 31, 2018	December 31, 2017
Assets			
Current assets			
Cash and cash equivalents		578	287
Accounts receivable		5,999	5,938
Inventory		2,344	2,357
Prepaid expenses		217	253
		<u>9,138</u>	<u>8,835</u>
Deposits		82	81
Tax credit recoverable		293	293
Deferred income taxes		3,437	3,188
Property and equipment		2,965	2,899
Intangible assets and goodwill		19,493	19,248
		<u>35,408</u>	<u>34,544</u>
Liabilities			
Current liabilities			
Bank indebtedness	3	5,299	4,743
Accounts payable and accrued liabilities		3,418	2,963
Deferred revenue		729	827
Current portion of long-term debt	3	796	661
Current portion of deferred lease inducements		12	12
		<u>10,254</u>	<u>9,206</u>
Long-term debt	3	2,704	2,712
Deferred lease inducements		38	41
		<u>12,996</u>	<u>11,959</u>
Shareholders' Equity			
Common shares		29,689	29,685
Preferred shares and warrants		4,105	4,105
Contributed surplus		1,658	1,645
Accumulated other comprehensive income		1,854	1,885
Deficit		(14,894)	(14,735)
		<u>22,412</u>	<u>22,585</u>
		<u>35,408</u>	<u>34,544</u>

(See Notes to the Condensed Consolidated Interim Financial Statements)

CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)
For the three months ended March 31,

(\$ thousands, except per share amounts) - unaudited

	Note	2018	2017
Revenue	5	6,770	7,640
Expenses			
Operating expense	6	4,069	4,117
General and administrative	6	2,101	2,446
Research and development		381	349
Foreign exchange	6	(479)	108
Depreciation and amortization		805	673
Loss (gain) on sale of asset		(5)	-
Other expenses	7	2	10
		(104)	(63)
Finance costs	6	163	264
Loss before income taxes		(267)	(327)
Income taxes (recovery)		(194)	(275)
Net loss		(73)	(52)
Other comprehensive income (loss)			
Foreign currency translation adjustment, net of tax		(31)	(3)
		(31)	(3)
Total comprehensive income (loss)		(104)	(55)
Earnings (loss) per share			
Net earnings			
Basic / Diluted		0.00	0.00

(See Notes to the Condensed Consolidated Interim Financial Statements)

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
For the three months ended March 31, 2018 and 2017

(\$ thousands) - unaudited	Common shares	Preferred shares and warrants	Contributed surplus	Accumulated other comprehensive income ⁽¹⁾	Deficit	Total equity
Balance at December 31, 2017	29,685	4,105	1,645	1,885	(14,735)	22,585
Comprehensive income (loss)	-	-	-	(31)	(73)	(104)
Preferred share dividend	-	-	-	-	(86)	(86)
Employee share purchase plan proceeds	-	-	1	-	-	1
Shares issued from treasury under employee share purchase plan	4	-	(4)	-	-	-
Share-based payments	-	-	16	-	-	16
Balance at March 31, 2018	29,689	4,105	1,658	1,854	(14,894)	22,412
Balance at December 31, 2016	31,888	-	1,607	1,824	(11,312)	24,007
Comprehensive income (loss)	-	-	-	(3)	(52)	(55)
Employee share purchase plan proceeds	-	-	15	-	-	15
Shares issued from treasury under employee share purchase plan	11	-	(11)	-	-	-
Shares issued from treasury under deferred common shares	36	-	(36)	-	-	-
Share-based payments	-	-	34	-	-	34
Balance at March 31, 2017	31,935	-	1,609	1,821	(11,364)	24,001

⁽¹⁾ Accumulated other comprehensive income (loss) consists of foreign currency translation adjustment, net of tax.

All amounts will be reclassified to profit or loss when specific conditions are met.

(See Notes to the Condensed Consolidated Interim Financial Statements)

CONSOLIDATED STATEMENTS OF CASH FLOWS
For the three months ended March 31,

(\$ thousands) - unaudited

	Note	2018	2017
Cash provided by (used in)			
Operating activities			
Net loss		(73)	(52)
Adjustments for:			
Depreciation and amortization		805	673
Loss (gain) on sale of asset		(5)	-
Foreign exchange	6	(479)	108
Finance costs	6	163	264
Income taxes (recovery)		(194)	(275)
Other		15	34
Income taxes - paid		(18)	-
Interest - paid		(26)	(203)
Funds provided by (used in) operations		<u>188</u>	549
Change in non-cash working capital		<u>932</u>	(148)
		<u>1,120</u>	<u>401</u>
Investing activities			
Purchase of property and equipment		(335)	(330)
Purchase of software		-	(11)
Proceeds on sale of property and equipment		(14)	-
Additions to product development costs		(424)	(462)
		<u>(773)</u>	(803)
Financing activities			
Proceeds from employee share purchase plan		1	15
Proceeds from bank indebtedness		4,202	1,263
Repayment of bank indebtedness		(4,298)	(778)
Proceeds from long-term debt		222	-
Repayment of long-term debt		(94)	(279)
Preferred share dividends		(86)	-
		<u>(53)</u>	221
Effect of translation of foreign currency cash		<u>(3)</u>	(1)
Net (decrease) increase in cash		<u>291</u>	(182)
Cash and cash equivalents, beginning of period		<u>287</u>	552
Cash and cash equivalents, end of period		<u>578</u>	<u>370</u>

(See Notes to the Condensed Consolidated Interim Financial Statements)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. STRUCTURE OF CORPORATION

Organization

Critical Control Energy Services Corp. (the “Corporation” or “Critical Control”) is incorporated in Alberta and domiciled in Canada. The registered address of the Corporation is 1400, 350 – 7 Avenue SW, Calgary, Alberta T2P 3N9. Critical Control is a publicly-traded company listed on the Toronto Stock Exchange (“TSX”) under symbols “CCZ” and “CCZ.PR.A”.

These consolidated financial statements of the Corporation as at and for the three month period ended March 31, 2018, are available upon request from the Corporation’s head office at Suite 800, 140 – 10th Avenue SE, Calgary, Alberta, Canada T2G 0R1, at www.criticalcontrol.com or at www.sedar.com.

Operations

Critical Control provides solutions for the collection, control, and analysis of measurement and operational data related to oil and gas wells across North America. We provide services to capture data, cloud-based software to visualize and manage it, and business intelligence to make quicker and more informed operational decisions.

In assessing performance of the segments and the allocation of resources to the segments, executive management evaluates gross margin, operating income, and earnings (loss) before tax directly attributable to each segment. All of the Corporation’s identifiable assets are located in Canada and the United States.

The reportable segments are managed separately because of the unique characteristics and requirements of each business.

The Software business provides cloud based software and software based services to its upstream and midstream oil and gas clients:

- **Measurement Data Management:** Gas chart integration and reporting; web-based monitoring and control of electronic devices at the well site; and cost-efficient data validation.
- **Regulatory Compliance and Risk Management:** Integrated pipeline and asset profiles management; intelligent fluid analysis management; and streamlined, auditable meter calibration.
- **Production and Financial Accounting:** Production accounting; financial and joint interest accounting; capital projects management; land and contracts management; production asset management; and facility processing contract management.

The Field Services business provides the following services to its upstream and midstream oil and gas clients:

- **Gas Measurement Field Services:** Inclusive of natural gas meter installation, calibration, and monitoring.
- **Gas and Liquid Laboratory Services:** Gas composition management services including gas sample analysis and data management tools.
- **Certification and Proving:** Calibration and certification of measurement meters and gas measurement equipment.
- **Distribution of Measurement Equipment:** Sale of gas measurement related equipment.
- **Fabrication:** Assembly and sale of gas measurement related equipment.

2. BASIS OF PREPARATION

Statement of compliance:

These condensed consolidated interim financial statements were prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) applicable to the preparation of interim financial statements. These condensed consolidated interim financial statements were prepared using International Accounting Standard (IAS) 34 - Interim Financial Reporting as at and for the three month period ended March 31, 2018. These condensed consolidated interim financial statements were authorized for issuance by the Board of Directors as of May 8, 2018.

These condensed consolidated interim financial statements were prepared by management and follow the same accounting policies and methods as the audited consolidated financial statements as at and for the year-ended December 31, 2017, as described in Note 25. These condensed consolidated interim financial statements do not contain all of the disclosures required for the annual consolidated financial statements. As a result, these condensed consolidated interim financial statements should be read in conjunction with the Corporation's previous annual consolidated financial statements for the year-ended December 31, 2017, prepared in accordance with IFRS as issued by the IASB.

Basis of measurement:

The consolidated financial statements have been prepared on the historical cost basis.

Functional and presentation currency:

The consolidated financial statements are presented in Canadian dollars, which is the Corporation's functional currency. All financial information presented in dollars has been rounded to the nearest thousand except for share and per share amounts.

Use of estimates and judgments:

The preparation of the condensed consolidated interim financial statements requires management to make judgments and estimates that affect the reported amounts of assets, liabilities, income and expenses. Judgments and estimates are continually evaluated and are based on historical experience and expectations of future events. While judgments and estimates used by Critical Control are believed to be reasonable under current circumstances, actual results could differ. The Corporation has applied significant judgments on a basis consistent with the prior year.

Change in estimates and judgments:

Effective January 1, 2018, the corporation has made a prospective change to its depreciation and amortization rates.

Depreciation and amortization

Depreciation and amortization is calculated based on the depreciable amount, which is the cost of an asset less its residual value. Depreciation and amortization is charged to earnings, from the date assets are installed and ready for use, on a straight-line, over the estimated useful lives of each part of an item of property and equipment. The methods and rates of depreciation and amortization are as follows:

Leasehold improvements	straight-line over lease term
Computer hardware	straight-line over five years
Office and operating equipment	straight-line over five years
Vehicles	straight-line over five years
Product development costs	straight-line over five years
Customer relationship and contracts	straight-line over two to seven years
Software	straight-line over two years

Had the Corporation not adopted the new depreciation and amortization estimates the expense in the first quarter of 2018 would be \$0.9 million.

Deferred income tax

In the three months ended March 31, 2018 the Corporation did not recognize deferred tax assets estimated to be \$0.9 million relating to non-capital tax losses of \$3.4 million, as it is uncertain whether future taxable profit will be available against which the Corporation can use the benefits therefrom.

New Standards and Interpretations Adopted

A number of new standards and amendments to existing standards have been issued by the International Accounting Standards Board (IASB) that are effective after December 31, 2017, and, therefore, have not been applied to the consolidated financial statements. These new standards and amendments and their anticipated impact on Critical Control's consolidated financial statements once they are adopted are as follows:

IFRS 9 - Financial Instruments: IFRS 9 addresses classification and measurement of financial assets and replaces the multiple category and measurement models for debt instruments in IAS 39 – Financial Instruments – Recognition and Measurement (IAS 39) with a new measurement model having only two categories: amortized cost and fair value through profit or loss. IFRS 9 also replaces the models for measuring equity instruments and related dividends which will now limit recognition to fair value through profit or loss or at fair value through other comprehensive income.

Requirements for financial liabilities were also added in October 2010 but they largely carried forward existing requirements in IAS 39, except that fair value changes due to credit risk for liabilities designated at fair value through profit and loss would generally be recorded in other comprehensive income.

The standard is required to be applied for years beginning on, or after, January 1, 2018. The Corporation has adopted this standard and concluded that these is a minimal impact on the consolidated financial statements.

IFRS 15 – Revenue from Contracts with Customers: IFRS 15 replaces the previous guidance on revenue recognition and provides a framework to record revenue from contracts for the sale of goods or services, unless the contracts are in the scope of IAS 17 – Leases or other IFRS standards. Under IFRS 15, revenue is to be recognized to depict the transfer of goods or services in an amount that reflects the consideration to which the entity expects to be entitled following five steps:

1. Identify the contract with a customer
2. Identify the performance obligations in the contract
3. Determine the transaction price
4. Allocate the transaction price to the performance obligations in the contract
5. Recognize revenue when (or as) the entity satisfies a performance obligation

The new standard is effective for annual periods beginning on or after January 1, 2018, using either a full retrospective approach for all periods presented in the period or a modified retrospective approach. The Corporation has adopted this standard and concluded that these is a minimal impact on the consolidated financial statements.

3. BANK INDEBTEDNESS AND LONG-TERM DEBT

As at (\$ thousands)	Note	March 31, 2018	December 31, 2017
Secured bank term loan (CAD \$3.0 million)	b	2,780	2,874
Secured bank term loan (CAD \$2.0 million)	c	720	499
		3,500	3,373
Current portion		796	661
Long-term portion		2,704	2,712

On December 1, 2017, the Corporation executed an amendment to the credit facility agreement with its lender. Significant details of the facility are summarized below.

- (a) A revolving demand operating credit up to \$8.5 million to support working capital requirements in Canada and the United States. The operating line bearing interest rate is prime plus 1.25%.
- (b) On May 9, 2016, a previous demand term loan was repaid and replaced with a \$3.0 million committed term loan. This committed term loan matures on April 30, 2019. The Corporation made interest only payments until September 2017. Beginning in September 2017, the Corporation started making monthly principal payments, based on a five year amortization period. The loan bearing interest rate is prime plus 1.75% per year. Repayment of this loan is guaranteed by Export Development Canada (“EDC”).
- (c) On December 1, 2017, the banking facility agreement was amended to include a credit limit of \$2.0 million to fund equipment required under contracts with customers where the subscription of the Corporation’s software is bundled with the provision of oil and gas measurement and communication equipment. As at March 31, 2018, \$0.7 million of the line of credit has been used. The loan bearing interest rate is prime plus 1.25% per year. The Corporation shall only make interest payments the first six months starting immediately after the first draw. After which, monthly payments of principal and interest are payable over a 36 month term not including the interest only period. Repayment of 75% of this loan is guaranteed by EDC.

The credit facility is secured by the following:

- A general security agreement creating a first-priority security interest in all present and future undertaking and personal property of the Corporation;
- Upstream guarantees from all material subsidiaries of the Corporation, secured by general security agreements and UCC filings as considered appropriate; and
- A guarantee from Export Development Canada (EDC) with respect to the \$3.0 million and \$2.0 million committed term loans.

The credit facility agreement requires adherence to certain financial covenants, including a Debt to Capitalization ratio not to exceed 0.38 to 1.00 and an Adjusted Debt Service ratio to exceed 1.10 to 1.00. As at March 31, 2018, the Corporation is in compliance with its financial covenants.

4. EARNINGS PER SHARE

Basic earnings per share for the three months period ended March 31, 2018 and 2017 is based on the net earnings attributable to shareholders, as reported in the consolidated statements of operations and comprehensive income (loss), and the weighted average number of common shares outstanding in the period.

Diluted earnings per share for the three months period ended March 31, 2018 and 2017 is based on the net earnings attributable to shareholders as reported in the consolidated statements of operations and comprehensive income (loss) and basic weighted average number of common shares outstanding in the period adjusted for dilutive instruments:

For the three months ended March 31,	2018	2017
Weighted average of common shares		
Basic	44,047,780	58,470,121
Diluted	44,047,780	58,470,121

The average market value of the Corporation's shares for purposes of calculating the dilutive effect of deferred common shares was based on quoted market prices for the period during which the deferred common shares were outstanding. The following potential common shares were excluded from the weighted average number of common shares outstanding (diluted) for 2018 because they were antidilutive:

- 1,576,635 deferred common shares; and
- 227,568 shares reserved under the Employee Share Purchase Plan.

5. REVENUE

For the three months ended March 31, (\$ thousands)	2018	2017
Cloud based software	2,032	1,893
Software based services	1,843	2,136
Measurement services	1,864	2,431
Equipment and other revenue	1,031	1,180
	6,770	7,640

Cloud based software is reasonably expected to be continually provided to clients on a recurring periodic basis. This would include subscription revenue for software.

Software based services are provided to clients based on a per occurrence charge. This would include the implementation of cloud based software and monthly recurring services inclusive of gas chart integration and production and financial accounting.

Measurement services are non-software based services reasonably expected to be provided on a recurring periodic basis. This would include gas and liquid laboratory services, certification and proving, and gas measurement field services.

Equipment and other revenue are viewed as one-time in nature. This would include equipment sales, and fabrication projects.

6. EXPENSES BY NATURE

The Corporation presents certain expenses in the consolidated statements of operations and comprehensive income (loss) by function. The following table presents those expenses by nature:

For the three months ended March 31, (\$ thousands)	2018	2017
Expenses		
Salaries, subcontractors, and benefits	3,659	3,962
Material and supplies	871	889
External services and facilities	1,626	1,678
Share-based payment	14	34
	<u>6,170</u>	<u>6,563</u>
Allocated to:		
Operating expense	4,069	4,117
General and administrative	2,101	2,446
	<u>6,170</u>	<u>6,563</u>
Foreign exchange		
Foreign exchange - realized	17	(17)
Foreign exchange - unrealized	(496)	125
	<u>(479)</u>	<u>108</u>
Finance costs		
Bank related charges	61	123
Interest on bank indebtedness	36	30
Interest on long-term debt	66	111
	<u>163</u>	<u>264</u>

7. OTHER EXPENSES

For the three months ended March 31, (\$ thousands)	2018	2017
Termination benefits	2	10
	<u>2</u>	<u>10</u>

8. SEGMENTED INFORMATION

The following presents the results of Critical Control's operating segments:

Three months ended March 31, (\$ thousands)	Software		Field		Corporate		Total	
	2018	2017	2018	2017	2018	2017	2018	2017
Revenue								
Cloud based software	2,032	1,893	-	-	-	-	2,032	1,893
Software based services	1,843	2,136	-	-	-	-	1,843	2,136
Field service	-	-	1,864	2,431	-	-	1,864	2,431
Equipment and other revenue	120	106	911	1,074	-	-	1,031	1,180
	3,995	4,135	2,775	3,505	-	-	6,770	7,640
Expenses								
Operating expense	1,579	1,663	2,490	2,454	-	-	4,069	4,117
Research and development	381	349	-	-	-	-	381	349
Depreciation and amortization	577	520	228	153	-	-	805	673
Loss (gain) on sale of asset	(5)	-	-	-	-	-	(5)	-
	2,532	2,532	2,718	2,607	-	-	5,250	5,139
	1,463	1,603	57	898	-	-	1,520	2,501
General and administrative	-	-	-	-	2,101	2,446	2,101	2,446
Foreign exchange	-	-	-	-	(479)	108	(479)	108
Other expenses	-	-	-	-	2	10	2	10
Finance costs	-	-	-	-	163	264	163	264
Income taxes	-	-	-	-	(194)	(275)	(194)	(275)
Net income (loss)	1,463	1,603	57	898	(1,593)	(2,553)	(73)	(52)
Purchase of property, equipment, and intangible assets	759	803	-	-	-	-	759	803